

INFORMATION REQUEST NOTICE

2021 YEAR END

TO ALL OF THE UNDER LISTED SERVICE PROVIDERS

- 1. Interconnect Exchange
- 2. Mobile Number Portability
- 3. Open Access Fibre (INFRACOs)
- 4. International Cable Infrastructure and Landing Station
- 5. International Data Access
- 6. International Gateway
- 7. Unified Access Service
- 8. Metropolitan Fibre Cable
- 9. National Carrier
- **10.National Long Distance**
- 11. Automated Vehicle Tracking Services
- 12. Public Mobile Communications (Trunk Radio)
- 13.Sales and Installation

Pursuant To Sections 64–66 Of The Nigerian Communications Act, 2003.

NAME OF OPERATOR:	

SECTION A. <u>CONTACT INFORMATION</u>

1.	<u>Cor</u>	npany Details:	
Lega	l Nam	ne:	
Ope	rating	Or Trade Name:	
Add	ress:		
City			State:
Tele	phone	(s):	Fax:
Ema	il:		Website:
Туре	e of Se	rvice Provided:	
List	corpora	te branches below (if any)	
İ			
2.	<u>Cor</u>	<u>itact Person/Focal Point (f</u>	or operating statistics):
	(a)	Name:	
	(b)	Designation:	
	(c)	Telephone(s): Fixed:	Mobile:
	(d)	Fax:	
	(e)	E-mail Address:	
3.	Dat	te of Commencement of Ser	vice:
4.	Gen	ueral Information:	
	(a)	Operational Status:	
	` /		

SECTION B. <u>NETWORK DATA</u>

5. <u>List locations of service coverage (Geographic Information):</u>

State	Presence	State	Presence	State	Presence	State	Presence
Abia		Delta		Kaduna		Ogun	
Adamawa		Ebonyi		Kano		Ondo	
Akwa Ibom		Edo		Katsina		Osun	
Anambra		Ekiti		Kebbi		Oyo	
Bauchi		Enugu		Kogi		Plateau	
Bayelsa		FCT		Kwara		Rivers	
Benue		Gombe		Lagos		Sokoto	
Borno		Imo		Nassarawa		Taraba	
Cross River		Jigawa		Niger		Yobe	
Zamfara							

6. <u>Infrastructure Deployment:</u>

	Size Deployed		
Type Of Infrastructure/ Transmission Facility	As At December 2020	As at December 2021	
Long Distance Cable Network (in Km either leased/owned)			
Fibre Optics Network (in Km either leased/owned): a) On-land b) Submarine			
Microwave Radio (in Km either leased/owned)			
Number of Trunks (E1) in use			
Number of Leased Lines in use			
Number of Gateways in use			
Others			

^{*}Kindly complete this section if applicable

6a. <u>Number and location of towers owned across the State in Nigeria (Please do not report leased or collocation sites and attach a breakdown of this information per State) as at December 31, 2021:</u>

Please Specify the Number and location of towers owned across the States in Nigeria							
State	Number	State	Number	State	Number	State	Number
Abia		Delta		Kaduna		Ogun	
Adamawa		Ebonyi		Kano		Ondo	
Akwa Ibom		Edo		Katsina		Osun	
Anambra		Ekiti		Kebbi		Oyo	
Bauchi		Enugu		Kogi		Plateau	
Bayelsa		FCT		Kwara		Rivers	
Benue		Gombe		Lagos		Sokoto	
Borno		Imo		Nassarawa		Taraba	
Cross River		Jigawa		Niger		Yobe	
Zamfara							
Total	•	•	•		•	•	

Location in States should be included in your attachment i.e if Abia State has 10 towers that means the location these towers exist should be given to sum up the 10 towers referred to.

^{*}Kindly complete this section if applicable

SECTION C: SUBSCRIBER & SERVICES DATA

7. <u>Numbers of Subscriptions</u>

S/N	Subscriber Category	Number of Subscribers(as at 31st December)		
	(for each service, please use additional paper if required)	2020	2021	
(a)	Installed capacity			
(b)	Connected Subscriptions:			
(c)	Active Subscriptions:			

8. Number of Subscribers by Services offered:

C/NI	Service Category	Number of Subscr	ibers(as at 31 st December)
S/N		2020	2021
1.	Switching Equipment		
2.	MSC		
3.	Call Directory Services		
4.	Tracking Services		
5.	Trunk Radio		
6.	Metropolitan Fiber		
7.	Interconnect Exchange/Internet Exchange Services		
8.	Call Center Services		
9.	Special Numbering Services		
10.	Mobile Value Added Services ¹		
11.	Others (Please Specify)		

¹ This refers generally to various forms of mobile value added services provision including and not limited to; text messages, picture messages, ringtones, graphics, games, mobile internet sites, videos, multimedia etc.

SECTION D: CONSUMER ISSUES

9.

Consumer Issues	Yes	No
Is your Company aware of the Consumer Code of Practice Regulations, 2007 (General Code)?		
Does your Company have channels through which consumers can lodge complaints and seek redress (customer care help-lines and customer care Centre's)		

Please use additional paper if required

SECTION E: FINANCIAL DATA

<u>Please ensure all sections are duly completed. Where exact figures are not available, please provide estimates rather than leave blank.</u>

10. Revenue: (=N= million)

S/N	Revenue Source	Amount (N million as at 31st December)		
		2020	2021	
(a)	Connection Charges			
<i>(b)</i>	Access Charges			
(c)	Monthly Subscription			
(d)	Data Services			
(e)	Other Services			
	Total			

11. Operating Costs: (=N= million)

S/N	Cost Centre	Amount (N million	as at 31 st December)
		2020	2021
1.	Personnel		
2.	Interconnection		
	a) Local b) International		
3.	Energy (electricity, etc)		
4.	Recharge cards cost		
5.	International Bandwidth cost a) Satellite b) Submarine Cable c) Others		
6.	Spares		
7.	Others		
	Total		

12. Assets: (=N= million)

Item	2020	2021			
a. Fixed Assets(less depreciation)					
Switching Equipment					
Transmission Equipment/Facilities					
Air-Interface Equipment (BTS etc.)					
Motor Vehicles					
Land & Building					
IT Equipment					
Electricity Generators					
Other Fixed Assets					
Net Fixed Assets					
b. Current Assets		•			
a. Value of Stock					
b. Account Receivable from:		•			
i. Local Sources					
ii. Abroad					
c. Bank and Cash Balances					
d. Prepaid Expenses					
e. Other Current Assets					
c. Other Assets		•			
Consultancy, Insurance and Pension Funds					
Miscellaneous					

13. <u>Liabilities: (=N= million)</u>

Item	2020	2021				
Account repayable to:						
a. Nigerian Creditors						
-short-term within one year						
-medium term within 2-5 years						
-long term over 5 years						
b. Banks and other Financial institutions						
Commercial Papers						
Bankers Acceptances						
Overseas Creditors						
Equity						
-Paid up Capital						
-Reserves						
-Others						
c. Other Liabilities	c. Other Liabilities					
TOTAL						

^{*} Please use additional paper if required

14. <u>Investments: (=N= million)</u>

Item	2020	2021
TOTAL		

SECTION F: <u>STAFF PROFILE AND COMPENSATION</u>

15. <u>Category and Number of Staff:</u>

S/N	Category of Staff	Number of Staff (2021)				
		Nigerian		Expatriate		
		Male	Female	Male	Female	
1.	Managerial					
2.	Senior Technical					
3.	Junior Technical					
4.	Others					
	Total					

SECTION I: <u>BUSINESS OUTLOOK QUESTIONS</u>

16.	State the problems encountered by your company during the period.
(i)	Business outlook (please state):
(ii)	Give reasons (use additional papers if required):

SECTION J: CHALLENGES

17. Please indicate the major challenges facing your Organization, Please Select Applicable Options (0 for low and 5 for high)

Item		Rating						
1tem	Low			High				
1. Achieving adequate bandwidth	0 1		2	3	4	5		
2. Insufficient trunks (E1s/leased lines, etc)	0	1	2	3	4	5		
3. Quality of service	0	1	2	3	4	5		
4. Logistics and network operations	0	1	2	3	4	5		
5. Interconnectivity	0	1	2	3	4	5		
6. Security (Hackers and network abuse)	0	1	2	3	4	5		
7. Access to capital and funding	0	1	2	3	4	5		
8. High cost of funds	0	1	2	3	4	5		
9. Staff loyalty and retention	0	1	2	3	4	5		
10. Inadequate skilled manpower	0	1	2	3	4	5		
11. Unfair competition	0	1	2	3	4	5		
12. Inadequate industry regulation	0	1	2	3	4	5		
13. Low level of patronage	0	1	2	3	4	5		
14. Customer churn (migration of users to other networks)	0	1	2	3	4	5		
15. Knowing what users want	0	1	2	3	4	5		
16. Appropriate pricing of services	0	1	2	3	4	5		
17. User or subscriber ignorance	0	1	2	3	4	5		
18. Poor national infrastructure (utilities)	0	1	2	3	4	5		
19. Physical security (staff and equipment)	0	1	2	3	4	5		
20. High duty and tariffs on imports	0	1	2	3	4	5		
21. Multiple taxation	0	1	2	3	4	5		
22. Deregulation and privatization	0	1	2	3	4	5		
23. Multiple regulation	0	1	2	3	4	5		
24. Disruptive Telecom Services e.g. Whatsapp, Facebook	0	1	2	3	4	5		

25. Downtime rectification time	0	1	2	3	4	5
26. Regulatory delays	0	1	2	3	4	5
27. Others	0	1	2	3	4	5

SECTION K: REMARKS

18. Please indicate constraints and suggestions for improving Operator-Regulator relationships (use additional papers if required):

Thank You