



INFORMATION REQUEST NOTICE

2014 YEAR END

TO ALL DIGITAL MOBILE TELEPHONY OPERATORS

Pursuant to Sections 64-66 of the Nigerian Communications
Commissions ACT, 2003.

SECTION B. NETWORK DATA

5. Number of Base Stations as at December 31, 2014.

<i>Base State (please specify the number of base station):</i>							
<i>State</i>	<i>Number</i>	<i>State</i>	<i>Number</i>	<i>State</i>	<i>Number</i>	<i>State</i>	<i>Number</i>
Abia		Delta		Kaduna		Ogun	
Adamawa		Ebonyi		Kano		Ondo	
Akwa Ibom		Edo		Katsina		Osun	
Anambra		Ekiti		Kebbi		Oyo	
Bauchi		Enugu		Kogi		Plateau	
Bayelsa		FCT		Kwara		Rivers	
Benue		Gombe		Lagos		Sokoto	
Borno		Imo		Nassarawa		Taraba	
Cross River		Jigawa		Niger		Yobe	
Zamfara							
Total Number of Base Stations in Nigeria							

6a. Number of 2G Network Coverage as at December 31, 2014.

<i>Please Specify The Number Of 2G Subscriptions Per State:</i>							
<i>State</i>	<i>Number</i>	<i>State</i>	<i>Number</i>	<i>State</i>	<i>Number</i>	<i>State</i>	<i>Number</i>
Abia		Delta		Kaduna		Ogun	
Adamawa		Ebonyi		Kano		Ondo	
Akwa Ibom		Edo		Katsina		Osun	
Anambra		Ekiti		Kebbi		Oyo	
Bauchi		Enugu		Kogi		Plateau	
Bayelsa		FCT		Kwara		Rivers	
Benue		Gombe		Lagos		Sokoto	
Borno		Imo		Nassarawa		Taraba	
Cross River		Jigawa		Niger		Yobe	
Zamfara							
Total Number of 2G Subscriptions in Nigeria							

6b. Number of 3G Network Coverage as at December 31, 2014.

<i>Please Specify The Number Of 3G Subscriptions Per State:</i>							
<i>State</i>	<i>Number</i>	<i>State</i>	<i>Number</i>	<i>State</i>	<i>Number</i>	<i>State</i>	<i>Number</i>
Abia		Delta		Kaduna		Ogun	
Adamawa		Ebonyi		Kano		Ondo	
Akwa Ibom		Edo		Katsina		Osun	
Anambra		Ekiti		Kebbi		Oyo	
Bauchi		Enugu		Kogi		Plateau	
Bayelsa		FCT		Kwara		Rivers	
Benue		Gombe		Lagos		Sokoto	
Borno		Imo		Nassarawa		Taraba	
Cross River		Jigawa		Niger		Yobe	
Zamfara							
Total Number of 3G Subscriptions in Nigeria							

6c. Number of 4G Network Coverage as at December 31, 2014.

<i>Please Specify The Number Of 4G Subscriptions Per State:</i>							
<i>State</i>	<i>Number</i>	<i>State</i>	<i>Number</i>	<i>State</i>	<i>Number</i>	<i>State</i>	<i>Number</i>
Abia		Delta		Kaduna		Ogun	
Adamawa		Ebonyi		Kano		Ondo	
Akwa Ibom		Edo		Katsina		Osun	
Anambra		Ekiti		Kebbi		Oyo	
Bauchi		Enugu		Kogi		Plateau	
Bayelsa		FCT		Kwara		Rivers	
Benue		Gombe		Lagos		Sokoto	
Borno		Imo		Nassarawa		Taraba	
Cross River		Jigawa		Niger		Yobe	
Zamfara							
Total Number of 4G Subscriptions in Nigeria							

SECTION C: SUBSCRIBER & SERVICES DATA

9. Type and Number of Subscribers:

S/N	Subscriber Category	Number of Subscribers(as at 31 st December)	
		2013	2014
	Installed capacity		
	Connected Lines:		
	Active Subscriptions: Prepaid Post-paid		
	Total Active Subscriptions		
	Total Number of Active Subscriptions Per State		
	Total Number of Active Subscriptions Per Region <i>Region:</i> <ul style="list-style-type: none"> • <i>South South</i> • <i>South West</i> • <i>South East</i> • <i>North West</i> • <i>North East</i> • <i>North Central</i> 		
	Number of mobile cellular subscriptions with access to data communications at broadband speed ¹		

10. Number of Registered SIM-Based Subscribers & Registration Centres

Total Number of Registered SIM- Based Subscribers (as at Dec 2014)	
Total Number of Registration Centres (as at Dec 2014)	
Per Region: <i>South South</i>	
<i>South West</i>	
<i>South East</i>	
<i>North West</i>	
<i>North East</i>	
<i>North Central</i>	

¹ This is the number of subscriptions to mobile cellular networks with access to data communications [e.g. the Internet] at broadband downstream speeds [here defined as greater than or equal to 256kb/s]. Also note that this refers to potential mobile broadband subscriptions and not active subscriptions

11. Number Of Subscribers By Services Offered:

S/N	Service Category	Number of Subscribers(as at 31 st December)	
		2013	2014
	Voice		
	SMS		
	MMS		
	Internet ²		
	Number of Internet Users Per Subscription		
	Number of Internet Users Per Region Region: <ul style="list-style-type: none"> • South South • South West • South East • North West • North East • North Central 		
	Speed of the Internet delivered to subscriptions		
	Voicemail		
	Blackberry Services		
	Others (Please Specify)		

² This is number of subscriptions to dedicated data services over a mobile network which are purchased separately from voice services either as stand alone services [e.g. a modem/usb] or as an add-on data package to voice service which requires additional subscription.

SECTION D: TRAFFIC DATA

12. Voice Traffic:

(a) Local and National Telephone Traffic³

Period	Type Of Traffic	Amount Of Traffic (In Paid Minutes)		
		On-Net	Across Network	Total
2013	Outgoing			
	Incoming			
	Transit			
2014	Outgoing			
	Incoming			
	Transit			

(b) Mobile to Fixed Traffic⁴

Type Of Traffic	2013	2014
Outgoing		
Incoming		
Total		

(c) Mobile to Mobile Traffic⁵

Type Of Traffic	2013	2014
Outgoing		
Incoming		
Total		

³ This is the total number of minutes made by mobile subscribers within a country[including minutes to fixed telephone /CDMA/mobile phones subscribers]

⁴ Number of mobile minutes made from mobile subscribers to fixed networks [within the country]

⁵ Number of mobile minutes made from mobile subscribers to other mobile networks [within the country]

(d) Outgoing/Originating Mobile Minutes To International [Classification By Country/Region⁶]

<i>Country/Region</i>	<i>Amount (In Paid Minutes)</i>	
	<i>2013</i>	<i>2014</i>
United Kingdom		
United States Canada & North America		
Europe		
South America/Caribbean		
Asia/Pacific		
Africa		
Middle East		
<i>Total</i>		

(e) Incoming International minutes to Mobile Network Classification by Country/Region⁷:

<i>Country/Region</i>	<i>Amount (In Paid Minutes)</i>	
	<i>2013</i>	<i>2014</i>
United Kingdom		
United States Canada & North America		
Europe		
South America/Caribbean		
Asia/Pacific		
Africa		
Middle East		
<i>Total</i>		

⁶ Number of mobile minutes originating in the country to destinations outside the country to any destination.

⁷ Number of incoming minutes [fixed and mobile] received by mobile networks from another country.

(f) Number of Roaming minutes

<i>Type Of Traffic</i>	<i>2013</i>	<i>2014</i>
In-coming		
Out going		
<i>Total</i>		

(g) Number Of Countries With Which There Is A Roaming Agreement:

13a. SMS Messages: Outgoing

<i>Type</i>	<i>Number (As At 31st December)</i>	
	<i>2013</i>	<i>2014</i>
SMS Sent ⁸		
Transit		
<i>Total</i>		

13b. SMS Messages: Incoming

<i>Type</i>	<i>Number (As At 31st December)</i>	
	<i>2013</i>	<i>2014</i>
SMS Received		
Transit		
<i>Total</i>		

13c. MMS⁹ Messages:

<i>Type</i>	<i>Number (As At 31st December)</i>	
	<i>2013</i>	<i>2014</i>
Outgoing		
Incoming		
Transit		
<i>Total</i>		

⁸ Total number of mobile SMS sent both to national and international destinations.

⁹ Total number of MMS sent, both to national and international destinations.

SECTION E: TARIFF DATA (*Company's Tariff Plan will suffice for this section*)

14. Retail Tariffs: Please, attach your detailed tariffs for different packages
(Prepaid, post-paid, etc.)

Class of Tariff (<i>please specify category</i>)	Rates (as at Dec 31, 2014) (=N=)	
International Call Rates: UK United States, Canada & North America Europe South America/Caribbean Asia/Pacific Africa Middle East		
Price of a SIM Card		
Name & Price of Data Plan <i>(please specify for each category of data plan)</i>	<i>Name of Plan</i>	<i>Price</i>
Price per additional megabyte (MB) of Internet Data downloaded once allotted limit is used up		
Maximum Amount of Internet Data in Megabyte (MB) that can be transferred within 30days included in the data plan <i>(please specify for each category of data plan)</i>		
Advertised maximum download speed associated with the different data plans		

SECTION G: FINANCIAL DATA

Please ensure all sections are duly completed. Where exact figures are not available, please provide estimates and indicate accordingly rather than leave blank.

16. Revenue: (=N= million)

S/N	Revenue Source	Amount (N million) (as at 31 st December)	
		2013	2014
	Connection Charges		
	Access Charges		
	i. Local		
	ii. Roaming		
	Monthly Subscription		
	Voice Calls		
	i. Local		
	ii. International		
	Data services		
	Blackberry services		
	Other Services		
	<i>Total</i>		

17. Operating Costs: (=N= million)

S/N	Cost Centre	Amount (N million) (as at 31 st December)	
		2013	2014
	Personnel		
	Interconnection, - Local - International		
	Energy (electricity, etc)		
	International Roaming Cost		
	International bandwidth cost		
	1. Satellite		
	2. Submarine Cable		
	3. Others		
	Spares		
	Others		
	<i>Total</i>		

18. Assets: (=N= million)

<i>Item</i>	2013	2014
a. Fixed Assets(<i>less depreciation</i>)		
Switching Equipment		
Transmission Equipment/Facilities		
Air-interface Equipment (BTS etc)		
Motor Vehicles		
Land & Building		
IT Equipment		
Electricity Generators		
Other Fixed Assets		
Net Fixed Assets		
b. Current Assets		
a. Value of Stock		
b. Account Receivable from:		
i. Local Sources		
ii. Abroad		
c. Bank and Cash Balances		
d. Prepaid Expenses		
e. Other Current Assets		
c. Other Assets		
Consultancy, Insurance and Pension Funds		
Miscellaneous		
TOTAL		

19. Investments: (=N= million)

<i>Item</i>	2013	2014
TOTAL		

SECTION H: STAFF PROFILE AND COMPENSATION

20. Category and Number of Staff:

<i>S/N</i>	Category of Staff	<i>Number of Staff (2014)</i>			
		<i>Nigerian</i>		<i>Expatriate</i>	
		<i>Male</i>	<i>Female</i>	<i>Male</i>	<i>Female</i>
(a)	Managerial				
(b)	Senior Technical				
(c)	Junior Technical				
(d)	Others				
	<i>Total</i>				

SECTION I: INFORMATION AND COMMUNICATIONS TECHNOLOGY

21. e-Transaction:

<i>Item</i>	<i>Yes</i>	<i>No</i>	<i>NA</i>
Own Internet facilities?			
Have a website?			
Receive orders through the internet?			
Place orders through the Internet?			
Establishment has an Intranet?			
Establishment has LAN?			

NA → Not Applicable

22. Ownership of ICT

<i>S/N</i>	<i>Item</i>	<i>Number/Amount</i>
	How many employees use Personal Computer (PCs)?	
	How many of your employees have access to internet facilities?	
	Investment in ICT from domestic sources during the year (Naira)	
	Investment in ICT from foreign sources during the year (US Dollar)	
	How much did you spend on ICT during the year (Naira)	

SECTION J: BUSINESS OUTLOOK QUESTIONS

23. State the problems encountered by your company during the period.

(i) Business outlook (*please state*):

(ii) Give reasons (*use additional papers if required*):

SECTION K: CHALLENGES

24. Please indicate the major challenges facing your Organization; Please Select Applicable Options (0 for low and 5 for high)

<i>Item</i>	<i>Rating</i>					
	<i>Low</i>			<i>High</i>		
1. Achieving adequate bandwidth	0	1	2	3	4	5
2. Insufficient trunks (E1s/leased lines, etc)	0	1	2	3	4	5
3. Quality of service	0	1	2	3	4	5
4. Logistics and network operations	0	1	2	3	4	5
5. Interconnectivity	0	1	2	3	4	5
6. Security (Hackers and network abuse)	0	1	2	3	4	5
7. Access to capital and funding	0	1	2	3	4	5
8. High cost of funds	0	1	2	3	4	5
9. Staff loyalty and retention	0	1	2	3	4	5
10. Inadequate skilled manpower	0	1	2	3	4	5
11. Unfair competition	0	1	2	3	4	5
12. Inadequate industry regulation	0	1	2	3	4	5
13. Low level of patronage	0	1	2	3	4	5
14. Customer churn (migration of users to other networks)	0	1	2	3	4	5
15. Knowing what users want	0	1	2	3	4	5
16. Appropriate pricing of services	0	1	2	3	4	5
17. User or subscriber ignorance	0	1	2	3	4	5
18. Poor national infrastructure (utilities)	0	1	2	3	4	5
19. Physical security (staff and equipment)	0	1	2	3	4	5
20. High duty and tariffs on imports	0	1	2	3	4	5
21. Multiple taxation	0	1	2	3	4	5
22. Deregulation and privatization	0	1	2	3	4	5

SECTION L: REMARKS

25. Please indicate constraints and suggestions for improving Operator-Regulator relationships (use additional papers if required):

Thank You.